

- 1. The next **market correction** could bring <u>lawsuits</u>. Also see <u>inviting lawsuits</u>.
- 2. <u>Survey says</u> **beneficiaries want protection** near retirement. Also see <u>safe landing</u>. Most TDFs are around 55% in equities which is too risky.
- 3. **Fiduciaries** are <u>breaching their Duty of Care</u>.
- 4. **The TDF market** is an Oligopoly/Monopoly, choking out innovation.
- 5. **TDF prudence** Is a matter of just 3 things
- 6. There are only **2 TDF choices**: (1) The Herd, and (2) Safety First.
- 7. A **TDF glide path** can be <u>both "To" and "Through</u>." Also see <u>V-shaped</u>.
- 8. **One-size-fits-all** is a failed model.
- 9. **The only demographic** that all defaulted beneficiaries have in common is <u>financial</u> naiveté.
- 10. **Objectives** should be <u>set by fiduciaries</u> rather than fund companies.

Let's discuss please. Please e-mail me at <u>Ron@TargetDateSolutions.com</u>. For a quick overview of some of these points please visit this <u>slide presentation</u>. Thanks.