Baby Boomers Urgently Need the Crucial Financial Education in This Book With 18 Invaluable Lessons, and It's (Almost) Free

- This decade of the 2020s will see at least one market correction sometime
- Most of our 78 million baby boomers are transitioning from working life to retirement during this decade. They're in the "Risk Zone."
- Losses sustained during this transition can spoil the rest of a baby boomer's life

Don't be a Victim

Baby Boomer Investing in the Perilous Decade of the 2020s



Most of our 78 million baby boomers will spend much of this decade in the Risk Zone spanning the 5-10 years before and after retirement. Losses in the Risk Zone can make remaining lifetimes far less comfortable and could make boomers a burden on society because \$60 trillion is at stake.

But most baby boomers are uneducated about financial matters, including really smart people like doctors and scientists. Relying on a financial advisor can be a mistake because you really don't know the difference between good and bad advice. Or put another way, you need to get educated about the investment of your savings because they are too important to blindly trust to someone else. "Trust but verify" is smart.

My book <u>Baby Boomer Investing in the Perilous Decade of the 2020s</u> is a fun and inexpensive way to become financially educated. You'll get 18 invaluable lessons (chapters) as summarized in the following, all with links to entertaining videos from the <u>Baby Boomer Investing Show</u>, and at a cost of only \$9 (or free with an Amazon Kindle subscription).

Introduction: A Challenging Time to be Retired
Chapter 1: Four Pillars of Smart Investing
Chapter 2: The Risk Zone and Sequence of Return Risk
Chapter 3: Why the 60/40 Stock/Bond Allocation Rule is Wrong for Most Baby Boomers
Chapter 4: What Financial Consultants Have Learned in the 70 Year History of Investment Consulting: 1950-2020
Chapter 5: Retirement Savings Plans
Chapter 6: Target Date Funds and Target Date Portfolios Should Protect Baby Boomers
Chapter 7: Stock and Bond Market Bubbles and What Pops Them
Chapter 8: Money Printing and Inflation: COVID, Cryptocurrencies and More
Chapter 9: Global Debt Crisis
Chapter 10: Gaslighting: Outlandish Outlooks
Chapter 11: Dealing with Economic Recessions, Stock Market Corrections and Hi
Chapter 12: Annuities and Other Risk Mitigators
Chapter 13: Living to 100 on Savings, Social Security and Medicare/Medicaid
Chapter 14: Social Security and Medicare/Medicaid
Chapter 15: Reverse Mortgages
Chapter 16: Smart Spending
Chapter 17: Working in Retirement
Chapter 18: Happiness

A Dangerous Time

Following the Roaring 2010s, the odds of avoiding a market crash in this decade are incredibly low -- there will be a correction. My book explains why inflation and other threats are likely to burst bubbles in stock and bond markets, creating significant investment losses. The book warns baby boomers to protect their savings at this critical time, and arms them with guidance to do so. We recommend the Kindle version because the book includes links to informative and entertaining videos. The Kindle is only \$9.

Most baby boomers -- approximately 65%, which is 50 million people -- are <u>financially illiterate</u>. They don't know what risk they're taking and that their risk is probably too high. Financially literate baby boomers also have a problem. They have behavioral biases that on average are leading to bad choices at this time. Behavioral finance postulates that we are all "normal", which is not the same as "rational." Financially literate baby boomers need help and guidance too.

Although the book is mainly for baby boomers, non-boomers also benefit because they will retire someday and they care about their parents and grandparents.

Risk Management

Baby boomers need risk management, but most are not getting it. In the jargon of investing, boomers should be "risk off" to protect their lifetime savings. Importantly, baby boomers should:

- 1. Review their current asset allocation. The Employee Benefits Research Institute (EBRI) reports that the average boomer is invested 60/40 stocks/bonds. This is a mix that lost more than 30% in 2008 and is poised to lose even more in the next market crash.
- 2. Consider reducing risk and protecting against inflation. The book explains how to accomplish this.
- 3. Use all the tools, like reverse mortgages, risk mitigation tools, Social Security and Medicare.

A Challenging Time to be Retired (Book Excerpt)

It's usually not true when someone says, "It's different this time", but it is true this time:

- Interest rates have never been lower
- The US government has never printed more money
- Stock prices have never been higher
- The wealth divide in the US has never been wider
- There have never before been 78 million people all simultaneously in the Risk Zone together

These are challenges that most baby boomers are not prepared to deal with because most are not educated in finance and investing. Will Rogers said, "Everyone is stupid, but about different things."

Low Interest Rates

The government is implementing a Zero-Interest Rate Policy (ZIRP) that is discussed in Chapter 9 on the Global Debt Crisis. Unlike retirees of the past, current retirees cannot earn a decent return on safe investments, so they've been forced into risky investments like stocks and risky bonds.

Money Printing

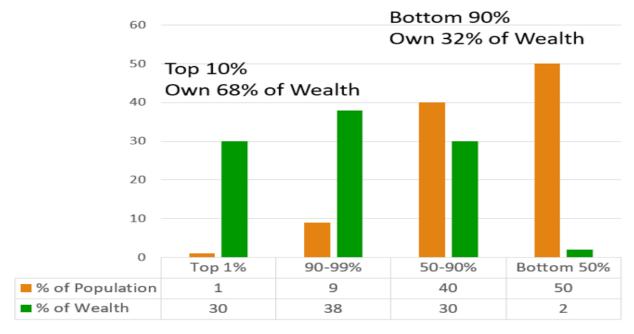
Taking on this risk exposure is a trap that will be sprung when inflation reappears big time, as discussed in Chapter 8. The US government has spent \$13 trillion and growing in new money. For perspective, this is more than our 13 largest wars combined. World War II cost \$4.7 trillion in today's dollars. Inflation undermines the value of savings and in this case it will likely pop the stock market bubble.

Stock Market Bubble

Chapter 7 explains why a stock market bubble exists and why inflation will pop it. Inflation forces interest rates to increase. Rising interest rates reduce stock prices. The somewhat good news is that ZIRP will end because the government will not be able to continue it.

The Great Wealth Divide

Although the poor in this country are better off than most in other countries, as we discuss in Chapter 13, the gap between rich and poor is huge, as summarized in the following:



Source: Statista

Consequently, there is social unrest around the country like Seattle, Portland and Chicago. The not-so-rich are demanding more and the government is responding with more free stuff, leading us down the path of Socialism.

Investment Guidance

Baby boomers are the first generation to be responsible for the investment of their savings. Previous generations we're mostly covered by defined benefit pension plans where employers made all the investment decisions. Unfortunately, baby boomers are invested 60/40 stocks/bonds as we discuss in Chapter 3. This is a mistake for most

because baby boomers are in the "Risk Zone" described in Chapter 2. We provide the "Four Pillars of Smart Investing" in Chapter 1 as a general guide, plus guidance on dealing with imminent disasters in Chapter 11.

Most importantly, baby boomers should not "stay the course" as they are frequently advised because most are on the wrong course and exposed to serious investment losses at this most critical time in their investment life. There are no do-overs.

Conclusion

A huge swath of our population and its wealth is currently in the Risk Zone and will remain there for most of this decade. Most baby boomers do not realize that the rest of their lives could be upended by a market crash because they probably won't have time to recover. I wrote this book to warn them. Please tell everyone. It's best to acquire the Kindle version because it has links to important articles and videos. I've enabled book borrowing so you can share with whomever you'd like.