



Live streaming at 10:00 PST on Tuesday, June 23, 2020

FaceBook: : https://www.facebook.com/AgeSageRoboAdvisor/videos/258852105186911/

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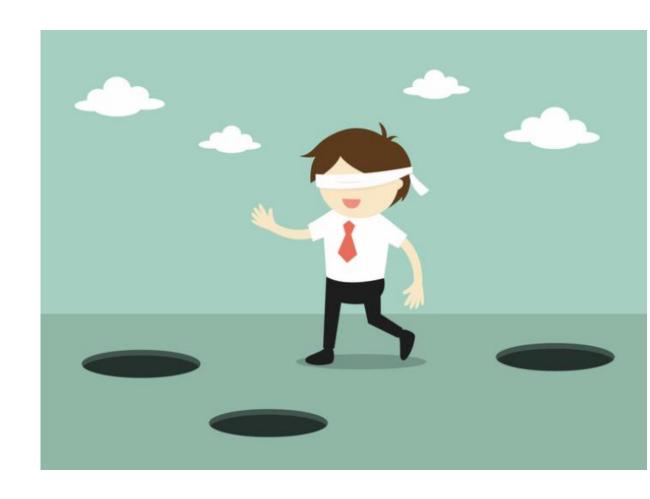
(Replays available anytime at same places)

# "Staying the Course" can lead to disaster

Are you on the "Right Course"? Most baby boomers are on a risky investment course that will lead to investment losses they cannot afford at this critical time in their lives. 60/40 stocks/bonds is not a safe course for baby boomers.

Wall Street needs baby boomers to stay the (risky) course with their \$50 trillion. Don't be a sucker. **Change course now**.

Today's Baby Boomer Investing Show recaps our previous shows and warns baby boomers against taking the bad advice that is currently being promulgated, like "Stay the Course" and "Buy the Dip."



### COVID-19 Recession so Far: What Lies Ahead?

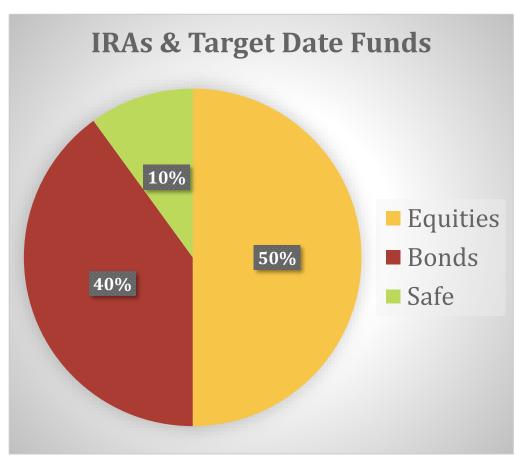


"Rebalancing" means buying stocks on the downturn and selling on the recovery

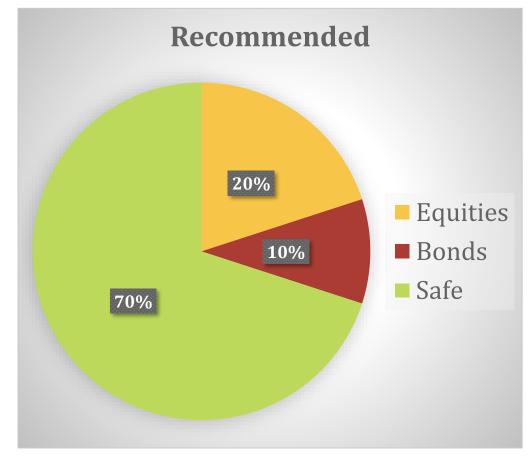


#### What Course Are You On?

**Episode 3: 70 Years of Evolution in Investment Theory and Advisor Practices, and What Needs to Change for Boomers** <a href="https://www.youtube.com/watch?v=-D9S2xxp-TU">https://www.youtube.com/watch?v=-D9S2xxp-TU</a>



Lost 30% in 2008 and 15% in Q1 2020

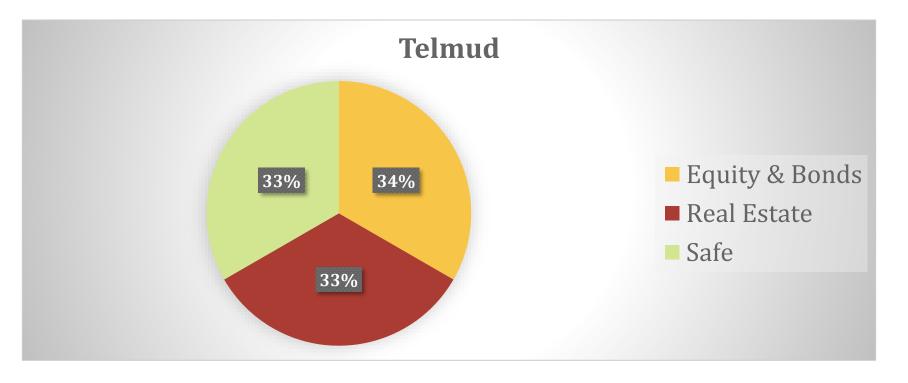


Lost 5% in 2008 and 2% in Q1 2020



## Another "Course" from the Bible (Telmud)

Let every man divide his money into three parts, and invest a third in land, a third in business and a third let him keep by him in reserve





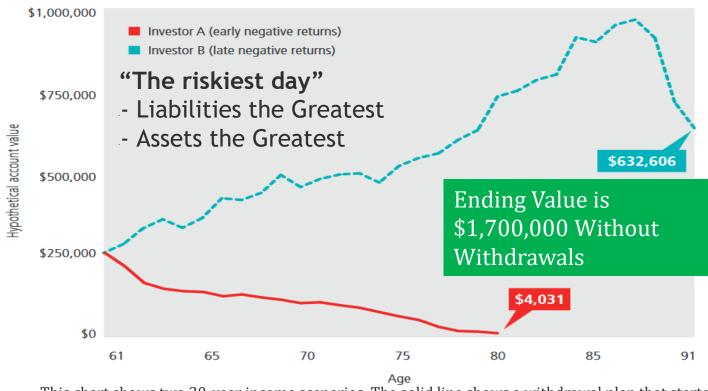
# Why Baby Boomers Should Protect Their Savings



- They're in the "Risk Zone" when "Sequence of Return Risk" can devastate lifestyles.
- "Stay the Course" is based on the history of market recoveries, but recoveries can take a decade.
- Dangers lurk ahead making a market crash highly likely during this decade. COVID-19 is an example.



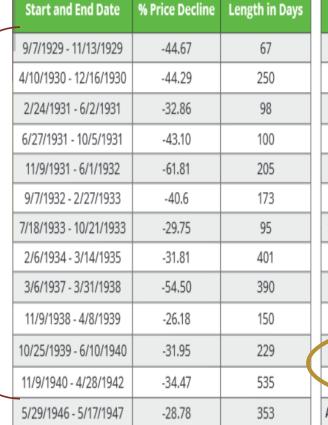
# Sequence of Return Risk & "the riskiest day" Losses in the "Risk Zone" can be life altering



This chart shows two 30-year income scenarios. The solid line shows a withdrawal plan that started off with three years of negative returns in a row. The dotted line represents a withdrawal plan with the negative years at the end. Both plans started with \$250,000 and both took out \$12,500 per year inflated by 3% for inflation. No other actions were taken to manage income withdrawals. Both plans had a <u>6.6% average annual rate of return</u> on the underlying investment for the 30-year period.

Source: MFS Research





12 Hits

Start and End Date	% Price Decline	Length in Da
6/15/1948 - 6/13/1949	-20.57	363
8/2/1956 - 10/22/1957	-21.63	446
12/12/1961 - 6/26/1962	-27.97	196
2/9/1966 - 10/7/1966	-22.18	240
11/29/1968 - 5/26/1970	-36.06	543
1/11/1973 - 10/3/1974	-48.2	630
11/28/1980 - 8/12/1982	-27.11	622
8/25/1987 - 12/4/1987	-33.51	101
3/24/2000 - 9/21/2001	-36.77	546
1/4/2002 - 10/9/2002	33.75	278
10/9/2007 - 11/20/2008	-51.93	408
1/6/2009 - 3/9/2009	-27.62	62
Average	-35.68	299

Source: Hartford Funds



#### **Episode 6: Controlling the Financial Damage from COVID-19**

https://www.youtube.com/watch?v=WncE5jtTaB4

### This time really is different.

There's never been 78 million people (Baby Boomers) all in the Risk Zone at the same time.

There are more threats ahead, beyond Covid-19



**Episode 2: Ten Reasons Baby Boomers Need to Invest More Safely** https://www.youtube.com/watch?v=vb44OnTumyw&t=51s



## Economy is in Recession

#### **Capital Market Indicators for June 8**

Jun 8, 2020 / By Capital Market Consultants, Inc.



While the economy remains in recessionary territory, the S&P 500 is up 39.3% since its March 23 low, its strongest 50-day move since at least 1952.



- GDP declined 5% in 1<sup>st</sup> quarter of 2020. Second quarter decline is estimated to exceed 15%.
- Recession is defined as a decrease greater than 10%.
- The stock market continues to get more and more expensive. It has disconnected from the economy.



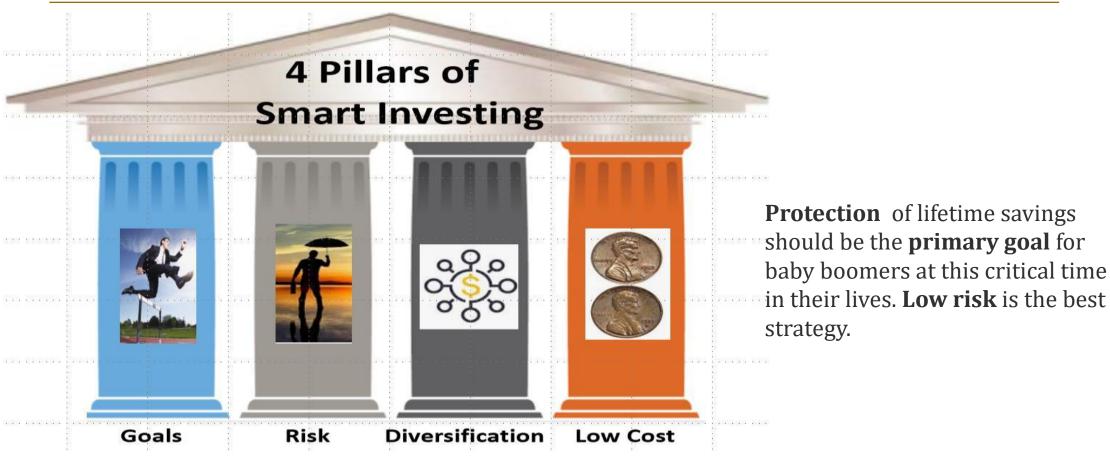
Why the stock market keeps going up

# **Hopium**

for that Stupendous Stock Market High



### Be Smart



**Episode 1: Smart Investing:** 

https://www.youtube.com/watch?v=wXdR zWXk48&t=15s

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- Watch our "Baby Boomer Investing Shows" every other Tuesday
- Fiduciaries visit **SMART Funds**
- Contact Ron Surz Ron@PPCA-Inc.com